Nelson Alvarenga <nelson@qui.una.py>

RES: Sales representative in Paraguay

1 mensaje

Schefer, Alexandre <alexandre.schefer@bruker.com> 12 de marzo de 2021, 9:21
Para: Nelson Alvarenga <nelson@qui.una.py>

Dear Prof. Nelson,

We don´t have a representative based in Paraguay.

So, for direct sales our office in Brazil is responsible.

Please let me know how I could help.

Best regards,

Alexandre.

Dr. Alexandre B. Schefer
Executive Director – Brazil

Bruker do Brasil
Cond. Barão de Mauá
12954-260 Atibaia-SP, Brazil

Phone +55 11 2119 1750
Mobile +55 11 99420 0957
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alexandre.schefer@bruker.com

De: Nelson Alvarenga < >
Enviada em: sexta-feira, 12 de março de 2021 08:33
Para: Schefer, Alexandre < >
Assunto: Sales representative in Paraguay

Dear Alexandre:

I want to confirm if there is no Bruker's sales representative in Paraguay.

Regards,

Prof. Dr. Nelson Alvarenga

Jefe del Departamento de Fitoquímica

Facultad de Ciencias Químicas

Universidad Nacional de Asunción

PO BOX 1055

San Lorenzo-Paraguay

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Nelson Alvarenga <nelson@qui.una.py>

Benchtop NMR

1 mensaje

JONES Barry <Barry.JONES@oxinst.com> 12 de marzo de 2021, 9:38
Para: "nelson@qui.una.py" <nelson@qui.una.py>

Hi Nelson

Your enquiry (below) about our benchtop NMR spectrometer has been passed to me. I believe that we had some contact back in 2019, when you enquired about our previous instrument called Pulsar. X-Pulse is our latest instrument in this line, and much improved over Pulsar.

X-Pulse is the only benchtop NMR instrument to have true broadband multinuclear capability. It also has the best standard resolution of any benchtop instrument, at 0.35Hz half height and 10Hz baseline.

The X-Pulse base model does 1H and 19F measurements, using a dual-tuned probe. X-Pulse 19F measurements are probably the best available on any benchtop NMR instrument.

Beyond H and F measurements there are upgrade options to include other nuclei as well, on the same instrument:

- Upgrade to TWO additional nuclei (for example, 13C AND 31P);
- Upgrade to full multinuclear capability, for all NMR nuclei.

There are also options for variable sample temperature, and for a flow cell.

I attach a copy of the X-Pulse brochure in case you have not already downloaded it.

When you have had a chance to look at this information I will be happy to answer any questions you have. If you can give me some idea of the kind of work you want to do I should be able to send you some more specific information, including webinars, application notes and presentations.

About distributors – currently we do not have a distributor in Paraguay, but we are looking for one. In the meantime, I can offer you two options:

1. We work directly with you, provided that your university has an import department that can handle the import process.
2. We can work through our distributor in Brazil, who do sometimes handle business in Paraguay.

Please let me know how you would like to proceed.

Best regards

Barry Jones

Director of Business Development

Oxford Instruments Magnetic Resonance

Tubney Woods

Abingdon OX13 5QX, UK

Tel (direct): +44 (0) 1865 393215

Tel (switchboard): +44 (0) 1865 393200

Tel (mobile): +44 (0) 7918 078058

Fax: +44 (0) 1865 393333

https://nmr.oxinst.com/

From: Oxford Instruments <info.oipb-web@oxinst.com>
Sent: 12 March 2021 11:38
To: Oxford Instruments <info.oipb-web@oxinst.com>; Oxford Instruments Magnetic Resonance <MagneticResonance@oxinst.com>
Subject: -|EXT|-X-Pulse: Ask a question

X-Pulse: Ask a question

Pricing request from: X-Pulse

First name	Nelson
Last name	Alvarenga
Email address	nelson@qui.una.py
Contact number	
Company	Faculty of Chemical Sciences
Country/Region	Paraguay
State	
Product	X-Pulse
Current Situation?	Investigating technologies for my application
Message	Dear sirs: I want to know if there is a sales representative of your company in Paraguay. Regards,

We would like to send you occasional news about our products and applications by email.

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www.oxinst.com/email-statement for regulatory information.

X-Pulse_brochure_Web_version_Feb_2020.pdf
5370K

magritek
www.magritek.com

Referencia: Autorización del Fabricante Magritek Inc.

A: UNIVERSIDAD NACIONAL DE ASUNCION

POR CUANTO

Nosotros **MAGRITEK,Inc.** , como fabricantes oficiales del **Spinsolve RMN de Mesa** con fábricas ubicadas en Aachen, Alemania y Estados Unidos de America, mediante el presente instrumento autorizamos a AR Repuestos Industriales de Rodrigo Pinho RUC: 1.934.379-5 domiciliado en Waldino R. Lovera 5777 Asunción ; a presentar una oferta con el propósito de suministrar los siguientes bienes de fabricación nuestra: **Sistemas de RMN compactos**, y a posteriormente firmar el contrato.

Cuando existan servicios conexos como parte del contrato, reconocemos que cuenta con la capacidad para llevarlos a cabo.

Por este medio extendemos nuestro aval y plena garantía, conforme a las bases y condiciones, respecto a los bienes ofrecidos por la firma antes mencionada.

Firma: Robert

Nombre: Dr. Hector Robert

Cargo: CEO Magritek INc, 103 Great Valley Pkwy, Malvern PA 19355 USA

Debidamente autorizado para firmar esta Autorización en nombre de **MAGRITEK**, Inc.

Fechado en el día __10_____ de ___Febrero_____del 2021__